



Name of Board/Association \_\_\_\_\_

Name \_\_\_\_\_  
(As shown on license)

( \_\_\_\_\_ ) Birthdate \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_  
(Nickname)

Name of Firm \_\_\_\_\_ Gender (F/M) \_\_\_\_\_

Office Address \_\_\_\_\_ Phone \_\_\_\_\_  
Street City State Zip

Fax \_\_\_\_\_

Residence Address \_\_\_\_\_ Phone \_\_\_\_\_  
Street City State Zip

Fax \_\_\_\_\_

E-Mail Address \_\_\_\_\_ Cell Phone # \_\_\_\_\_

Have you held REALTOR® or REALTOR-ASSOCIATE® membership previously in any other Board of REALTORS®? Yes \_\_\_ No \_\_\_  
if yes, where? \_\_\_\_\_

Classification: \_\_\_ Designated REALTOR® (Principal) \_\_\_ REALTOR® \_\_\_ REALTOR-ASSOCIATE®  
\_\_\_ Affiliate Member (Unlicensed firm or corporation interested in objectives of the Association)

Orientation Date \_\_\_ / \_\_\_ / \_\_\_ Started in Real Estate Business \_\_\_ / \_\_\_ / \_\_\_

Individual License # \_\_\_\_\_ Partnership/Corporation License # \_\_\_\_\_

Certified Appraiser License # \_\_\_\_\_

*(must complete local 2012 dues portion)*

**2012 Dues Schedule:**

Designated REALTOR®	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
State	\$ 137.00	\$ 125.58	\$ 114.17	\$ 102.75	\$ 91.33	\$ 79.92	\$ 68.50	\$ 57.08	\$ 45.67	\$ 34.25	\$ 22.83	\$ 11.42
Issues Reserve Fund	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00
National	\$ 120.00	\$ 110.00	\$ 100.00	\$ 90.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 50.00	\$ 40.00	\$ 30.00	\$ 20.00	\$ 10.00
National Assessment	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
Local Board	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
Statewide Prf Standards	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
REALTOR®	\$ 122.00	\$ 111.83	\$ 101.67	\$ 91.50	\$ 81.33	\$ 71.17	\$ 61.00	\$ 50.83	\$ 40.67	\$ 30.50	\$ 20.33	\$ 10.17
State	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00
Issues Reserve Fund	\$ 120.00	\$ 110.00	\$ 100.00	\$ 90.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 50.00	\$ 40.00	\$ 30.00	\$ 20.00	\$ 10.00
National	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
National Assessment	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
Local Board	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
Statewide Prf Standards	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____

REALTOR-ASSOCIATE®*	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
State*	\$ 122.00	\$ 111.83	\$ 101.67	\$ 91.50	\$ 81.33	\$ 71.17	\$ 61.00	\$ 50.83	\$ 40.67	\$ 30.50	\$ 20.33	\$ 10.17
Issues Reserve Fund	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00
National*	\$ 120.00	\$ 110.00	\$ 100.00	\$ 90.00	\$ 80.00	\$ 70.00	\$ 60.00	\$ 50.00	\$ 40.00	\$ 30.00	\$ 20.00	\$ 10.00
National Assessment	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00	\$ 35.00
Local Board*	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
Statewide Prf Standards	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____

Affiliate Member	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
State	\$ 150.00	\$ 137.50	\$ 125.00	\$ 112.50	\$ 100.00	\$ 87.50	\$ 75.00	\$ 62.50	\$ 50.00	\$ 37.50	\$ 25.00	\$ 12.50
Issues Reserve Fund	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00	\$ 40.00
Local Board	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____

Dues collected by NAR (check with your local Board/Association for details)

Institute Affiliate	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Application Fee	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
New Member Fee (MAR)	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00
Reinstatement Fee (MAR)	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
Local Board	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____

Contributions	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
RPAC	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00
CENTER	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00
Local Board	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____

\*NOTE:-The Designated REALTOR® dues are as listed plus an assessment amount equal to REALTOR-ASSOCIATE® dues times the number of salespersons with his/her firm who are not REALTOR®/REALTOR-ASSOCIATES®. Dues are not refundable once paid!



### Membership Application and New Membership Form

To: \_\_\_\_\_, hereby apply for  Designated REALTOR®  REALTOR®  REALTOR-ASSOCIATE®  
(Name of Applicant)

Primary  Secondary Membership (check one) in the above-named Board/Association, and enclose my check in the amount of \$ \_\_\_\_\_, which I understand will be returned to me in the event I am not accepted to membership. When my application is approved, I agree as a condition of Membership to complete the indoctrination course of the above named Board/Association within 90 days, including the Code of Ethics of the NATIONAL ASSOCIATION OF REALTORS®, duty to arbitrate contractual disputes in accordance with the Code of Ethics and Arbitration Manual of the National Association of REALTORS®, which I have read and understood prior to my membership and the Missouri Supplement thereto and the Constitutions, Bylaws, Rules and Regulations of the above named Board/Association, the State Association, and the National Association. And I further agree to complete satisfactorily a reasonable and nondiscriminatory written examination covering such Code, Constitutions, Bylaws, Rules and Regulations, and duty to arbitrate. I further agree that my act of paying dues shall evidence my initial and continuing commitment to abide by the aforementioned Code of Ethics, Constitutions, Bylaws, Rules and Regulations and duty to arbitrate, all as from time to time amended.

Applicant acknowledges that if accepted as a Member and s/he subsequently resigns or is expelled from membership in the Board/Association with an ethics complaint or arbitration request pending, the Board of Directors may condition renewal of membership upon the applicant's verification that s/he will submit to the pending ethics or arbitration proceeding and will abide by the decision of the Hearing Panel; or if applicant resigns or is expelled from membership without having complied with an award in arbitration, the Board of Directors may condition renewal of membership upon his/her payment of the award, plus any costs that have previously been established as due and payable, in relation thereto, provided that the award and such costs have not, in the interim, been otherwise satisfied.

SIGNATURE ACKNOWLEDGES THAT APPLICANT HAS READ AND AGREED TO MEMBERSHIP DUTIES, INCLUDING ARBITRATION AND ALL NOTICES ON THIS PAGE.

#### APPLICANT'S SIGNATURE

#### DATE

#### NOTICES:

REALTOR® Dues are not refundable.

- Part of your 2012 dues structure includes \$40 that will be set aside by the Missouri Association of REALTORS® to be used for issues activity. These monies will fund an "issues reserve fund" and may be used in the discretion of the Association to promote or oppose issues that affect REALTORS®.
- Your 2012 dues includes a \$35.00 mandatory assessment by the National Association of REALTORS® of all REALTOR®, REALTOR-Associate® members to fund a nationwide public awareness campaign that includes TV network and cable ads highlighting the value a REALTOR® brings to a transaction and stressing the importance of using a REALTOR®. Please note that the entire \$35 Public Awareness Campaign special assessment qualifies as fully deductible.
- Base dues include a MAR e-newsletter and "REALTOR®" magazine (NAR). If you wish not to receive any of the listed publications, please notify the Missouri Association of REALTORS® in writing. Send your "opt-out" request to: Missouri Association of REALTORS®, Membership Dept., 2601 Bernadette Pl., Columbia, MO 65203
- Dues payments are not deductible as charitable contributions for income tax purposes. However, dues payments may be deductible as an ordinary business expense. **It is recommended that you contact your personal tax adviser about business deductions.**
- The Center is a 501(c)(3) not-for-profit foundation to which contributions are tax deductible. The CENTER is the charitable foundation of the Missouri Association of REALTORS® and its 37 local Boards. The CENTER coordinates prestigious high school programs, emphasizing the importance of private enterprise, entrepreneurship and the right to own property. The CENTER gives REALTORS® an opportunity to be involved with consumer and business education in their communities by supporting and promoting these programs in local schools. It also handles the notable REALTOR® license plate program. The suggested minimum \$25.00 contribution to the CENTER is voluntary.
- Contributions to RPAC are also voluntary and are used for political purposes. You may refuse to contribute without reprisal and the National Association of REALTORS® or any of its state associations or local boards will not favor or disfavor any member because of the amount contributed. 70% of each contribution is used by your state PAC to support state and local political candidates. Until your state PAC reaches its RPAC goal, 30% is sent to National RPAC to support federal candidates and is charged against your limits under 2 U.S.C. 441a; after the state PAC reaches its RPAC goal it may elect to retain your entire contribution for use in supporting state and local candidates. We need your help with donations to reach our goal, thank you!
- The Budget Reconciliation Act of 1993 contains a provision which eliminates the deductibility of lobbying expenses of corporations and trade associations as a business expense for federal income tax purposes. Therefore, the 2012 dues paid to local, state and national associations will be nondeductible to the extent of that association's lobbying expenditures on state and federal issues.

The Missouri Association of REALTORS® has notified all 37 Local Boards/Association of REALTORS® concerning this issue. Since your Board/Association has less than \$2,000 of expenses for lobbying on state and federal issues, the nondeductible portion of your Local Board's/Association's dues is zero. Please note the amount of state and national dues which REALTORS® are not able to deduct on their federal tax returns as business expenses.

Estimated Lobbying Expense Percentage  
Non-Deductible Portion:  
National Association of REALTORS®, 31%  
(Annual Dues \$120.00) or \$37.00

Missouri Association of REALTORS®, 26%  
(Designated REALTOR® Annual Dues \$177.00) or \$46.02  
(REALTOR®/Realtor Associate® Annual Dues \$162.00) or \$42.12

**TOTAL NON-DEDUCTIBLE PORTION (DESIGNATED REALTORS®) \$83.02**  
**TOTAL NON-DEDUCTIBLE PORTION (REALTORS®, REALTOR-ASSOCIATES®) \$79.12**

[Designated REALTOR®, REALTOR® and REALTOR-Associate® membership includes Local, State, and National Association]